EnTra Consulting
Energy Transition Management

M&A Advisory

From deal origination to post-merger value creation:
sector-specialist M&A advisory for the energy transition.

Peer Group Analysis | Due Diligence | Transaction Structure | Post Merger Integration

CORE COMPETENCIES (Excerpt)

Buy-Side M&A & Due Diligence	Carve-Outs & Distressed Acquisitions	PMI & Restructuring
Investors and strategic buyers in the energy transition face a rapidly evolving target landscape – with limited sector expertise to assess business model viability, revenue quality and regulatory risk.	*Carve-outs and distressed acquisitions require rapid execution under complex conditions – separating assets from parent structures while managing employee transfers and preserving business continuity.*	*M&A value is captured in integration – but PMI programs frequently fail due to insufficient planning, unclear governance and underestimated change management requirements.*
We provide commercial due diligence, transaction structuring and valuation for buy-side M&A across biomethane, eFuels, BESS, wind onshore and PV – from data room to Board approval and deal close.	We design and execute carve-outs end-to-end: separation planning, TSA management, spin-off balance sheets, employee transfers (§613a BGB), IT migration and post-separation operational support.	We develop integration roadmaps, define synergy tracking frameworks, establish governance structures and lead organizational restructuring – from day-one readiness to full operational consolidation.

METHODOLOGY

Sector-specialist advisory: our M&A work is grounded in first-hand operational expertise across the energy transition value chain — enabling faster due diligence, more accurate risk assessment and more credible negotiation positions. Transaction and integration planning run in parallel from the outset, not sequentially. Stakeholder management and board communication are actively structured throughout all deal phases to ensure alignment, speed and deal certainty.

SELECTED PROJECT SUCCESSES

M&A & PMI: Two Growth Assets	Buy-Side Advisory: 8+ Transactions	Carve-Out & Sale: BMH Biomethan
Top Biomethane Producer and supplier Acquisition of two biomethane plants (combined 100 GWh/a) and 50 CNG/LNG filling stations; full buy-side process managed — screening, commercial DD, negotiation and Board approval; PMI process organized and steered.	**Private equity and strategic investors** Advisory for 8+ buy-side M&A transactions in biomethane upstream, eFuels, PV C&I and PV wholesale; 3 transactions successfully closed; biomethane price forward curve (2024–2040) developed for investment decisions.	**Leading biomethane trader** Biomethane trading business carved out into BMH Biomethan GmbH and sold to bmp greengas GmbH on schedule (Feb 2019); employee transfer (§613a BGB), IT migration and 6-month TSA services phase completed.

EnTra Consulting value add: We judge transactions the way an owner would, not a fee-driven advisor – with the independence investors need